

## GENERAL INFORMATION

# HINT

Hint is a technology independent consulting and software system integration company. Hint is active in digital transformation and specializes in Analyzer Management, Metering and Allocation solutions.

Hint is conducting business out of 2 offices located in:

- Wapenveld, The Netherlands
- Houston, United States

#### Management Team

Wolter last, President / CEO

Ana Cuellar, Project Manager

Wilfred Brink, Product Owner

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WE BELIEVE IN  
A WORLD WHERE  
COMPANIES  
WHICH INTEGRATE  
INFORMATION  
AND OPERATION  
TECHNOLOGY ARE  
MOST SUCCESSFUL

## HISTORY &amp; BUSINESS MODEL

# HINT

Former Shell metering specialist Wolter Last, founded Hint in 1992 as a consulting company in Hattem, The Netherlands. Hint started system integration activities in 1998 and began executing international projects in 2006.

**Capabilities**

- Measurement & Allocation
- Operational Excellence & Automation
- Asset Integrity & Maintenance
- Data Management

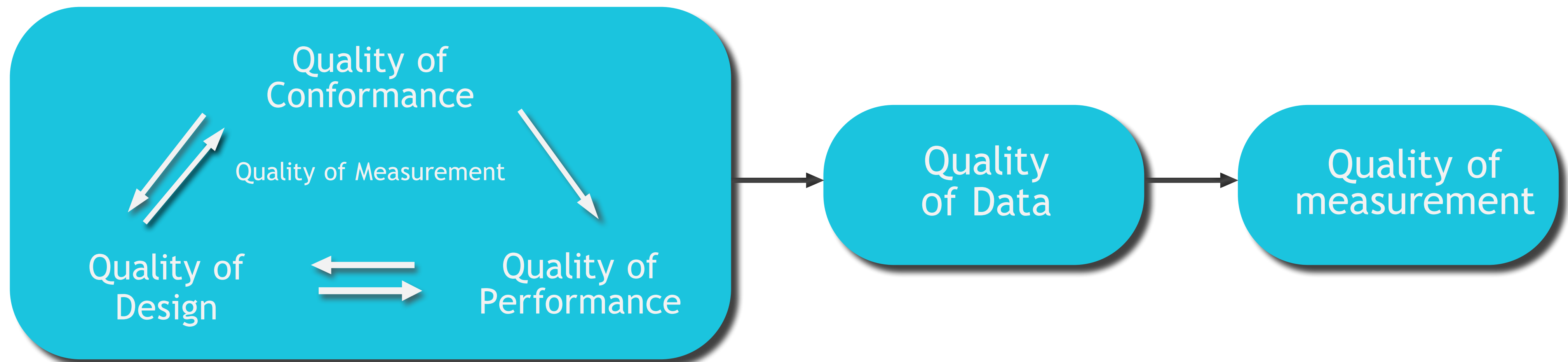
**Services**

- Consultancy
- Measurement & Allocation
- Operational Excellence & Automation
- Asset Integrity & Maintenance
- Data Management



VALUE PROPOSITION

# HINT







# OUR VISION AND MISSION

The industry is facing the need to be more productive with fewer people and resources.

To manage this fact, Hint Provides high-quality services & solutions for efficient Management and Production.

## Results

- Cost savings
- Increased labor productivity
- Increased process safety
- Quality assurance
- Compliance with regulatory law
- Reduces company risk



### Asset Integrity & Maintenance

A system-level approach is required to ensure the integrity of energy assets. The process accounts for the design of the facilities, maintenance management, decommissioning of equipment, auditing, and inspections.

The software and processes within asset integrity systems can improve plant reliability and safety while reducing costs by taking a strategic and holistic approach.

#### How Hint adds value:

- Asset integrity assessment and consulting
- Asset integrity process design
- Asset Integrity Management System deployment

### Data Management

Managing critical data across an organization and throughout a facility’s lifecycle is vital to ensure data is available, reliable, and valuable.

Hint’s approach to engineering information lifecycle management looks at the entirety of how data is generated, stored, managed, distributed, analyzed, and used at various points in the workflow.

Next, the approach looks at various project phases, from feasibility studies to facility design to procurement and construction to operations.

#### How Hint adds value:

- Data management assessment and consulting
- Data and knowledge management process development
- Data collection and storage deployment and integration
- Analytics and collaboration software selection and deployment
- Real-time data validation software deployment

### Measurement & Allocation

Companies accept measurement errors that result in millions of dollars in lost profit.

Fortunately, real-time measurement systems and analytical software can prove quality and provide traceability from the field sensor to the office software. In the process, they reduce uncertainty and improve profitability.

#### How Hint adds value

- IoT assessment and systems integration
- Single and multiphase flow measuring
- Flowmeter design, validation, and deployment
- Virtual metering and loading via Hint AML solution
- Analyzer management via Hint AML solution
- Emission monitoring (CEMS and PEMS)

### Operational Excellence & Automation

High-performance companies understand that perfection can never be achieved and know it’s always a work in progress.

Driving operational improvement in the digital age requires a different approach towards people, processes, and technology. It requires an agile approach that’s constantly adjusting to not only lower operational risk and operating costs but creates a safer and more motivated workforce as well.

#### How Hint adds value:

- Workflow assessment, integration, and automation
- Cultural transformation and process improvement
- Improving simulations and models through analytics
- Automation of critical functions, systems, and processes
- Integration of software and hardware systems

